

## ACCELERATED SUCCESS PROGRAMME OVERVIEW

**We believe you are the best person to generate the solutions to your current challenges.** You know the people and the territory better than anyone else does. We help you make an informed decision about which changes will most benefit your results and which measures tell you your efforts are working. This process brings focus to our work and enables us to set the outcomes you want from the programme.

**Your coach designs a unique programme for you.** It reflects your agenda for change and the important issues you want to attend to now. We suggest where you can usefully extend your knowledge and adapt your capabilities to foster change more effectively. Our work is therefore timely and relevant. During 7-10 months we work with you for 2 hours per month, to achieve your outcomes.

**Spreading sessions over time fosters learning that you implement on the job and leads to change that sticks.** Essentially this is a space where you can do some of your best thinking. In your personalized sessions, we discuss ideas, develop know-how and introduce new tools and techniques which are relevant to your challenges.

**Sessions are a catalyst for execution.** Discussion is informative but it is only useful when you apply it on the job. We agree on assignments that you complete between sessions. Change is a complex and unpredictable business and we plan your assignments with care and attention. Your aim is to test out new ideas and approaches in the field, thoughtfully and safely. We review and reflect on assignments during subsequent sessions, to continuously build on learning and improve execution next time round.

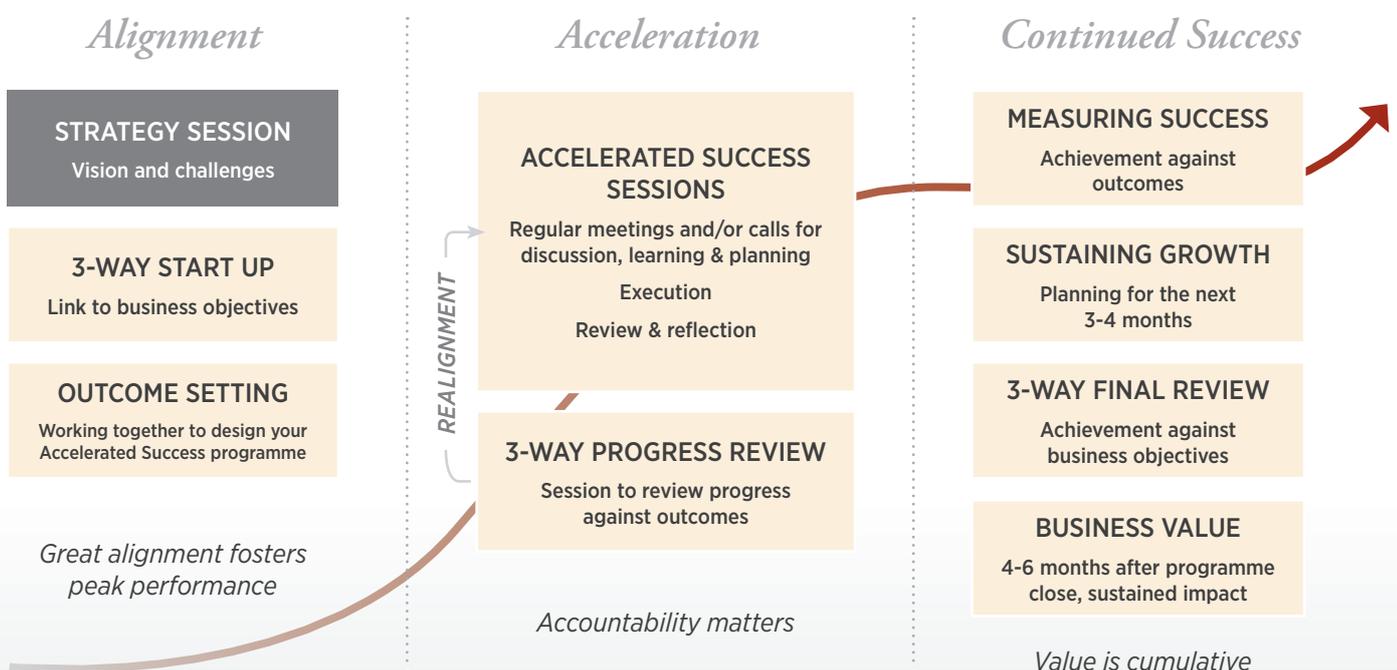


Leaders who leverage value from Accelerated Success programmes demonstrate:

- ▶ A drive for success
- ▶ An agenda for change
- ▶ Values that are well aligned with those of the company
- ▶ A strong commitment to their own learning and growth
- ▶ A willingness to take risks and execute
- ▶ A desire to make a difference

You may like to consider how these constants resonate with you and discuss them with people you trust.

## How does the Accelerated Success Programme Work?



## How much time does the Accelerated Success programme require?

Prior to every Accelerated Success programme we complete a free strategy session and report back. The strategy session helps you decide if you want to go ahead with a full programme. Furthermore, the coach can assess the type and extent of your work challenges and determine which duration of programme is right for you.

	7 MONTH PROGRAMME	10 MONTH PROGRAMME	
Strategy session	1 ½ hrs	1 ½ hrs	Pre-programme
Strategy session report back	1 hr	1 hr	
3-way start up	1 hr	1 hr	
Outcome setting	1 hr	1 hr	
Coaching	5 hrs	8 hrs	Scheduling and pace of sessions as agreed between participant and coach
3-way progress review	1 hr	1 hr	
Coaching	4 hrs	7 hrs	Scheduling and pace of sessions as agreed between participant and coach
Measuring success	1 hr	1 hr	
Sustaining growth	1 hr	1 hr	
3-way final review	1 hr	1 hr	
Business value assessment	1 ½ hr	1 ½ hr	Post-programme
Business value report back	1 hr	1 hr	
<b>TOTAL HOURS</b>	<b>15 hr</b>	<b>21 hr</b>	<i>(Excluding pre &amp; post programme meetings)</i>

### Confidentiality matters

Our work is confidential. The coach is often seen as 'an outsider', someone neutral who doesn't occupy a particular position on company issues. Leaders report this helps them to think and speak more freely. You can put aside worries about how others might receive your comments and work openly on issues which challenge you. However, we are accountable to the organisation for results, which is why we incorporate regular reviews into the schedule.

### What's the next step?

Leveraging leaders, high potentials and key players might be the competitive edge you're looking for. To explore if working with us is right for your business request a free 90-minute Strategy Session.

During the session you will be invited to reflect on:

- ▶ **The Vision for your part of the business**
- ▶ **Your objectives for the next 12-24 months**
- ▶ **The most important and challenging aspects of achieving your objectives**
- ▶ **What's most important for your part of the business to get better at to fully achieve objectives.**

To request your free session please complete the form on our website [www.acceleratedsuccess.co.uk](http://www.acceleratedsuccess.co.uk) and we will contact you within 48 hours.